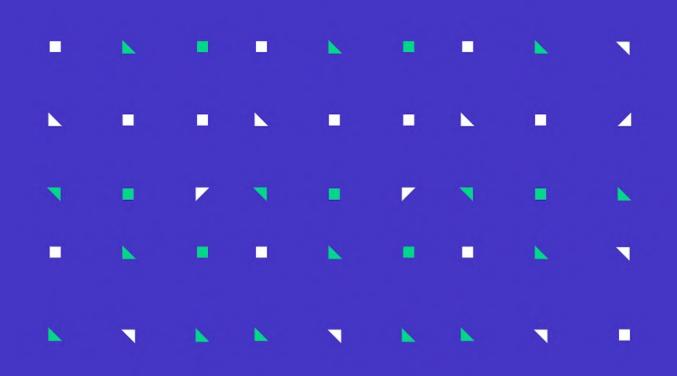
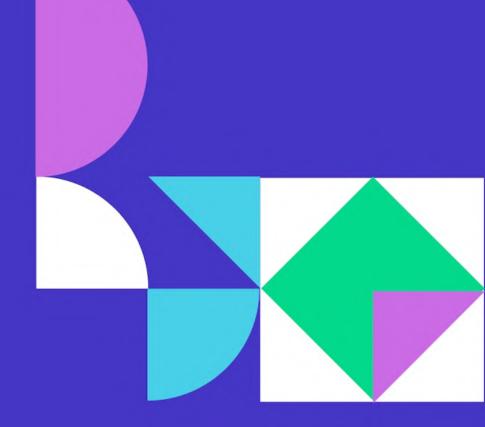


# New Ways to Make Video





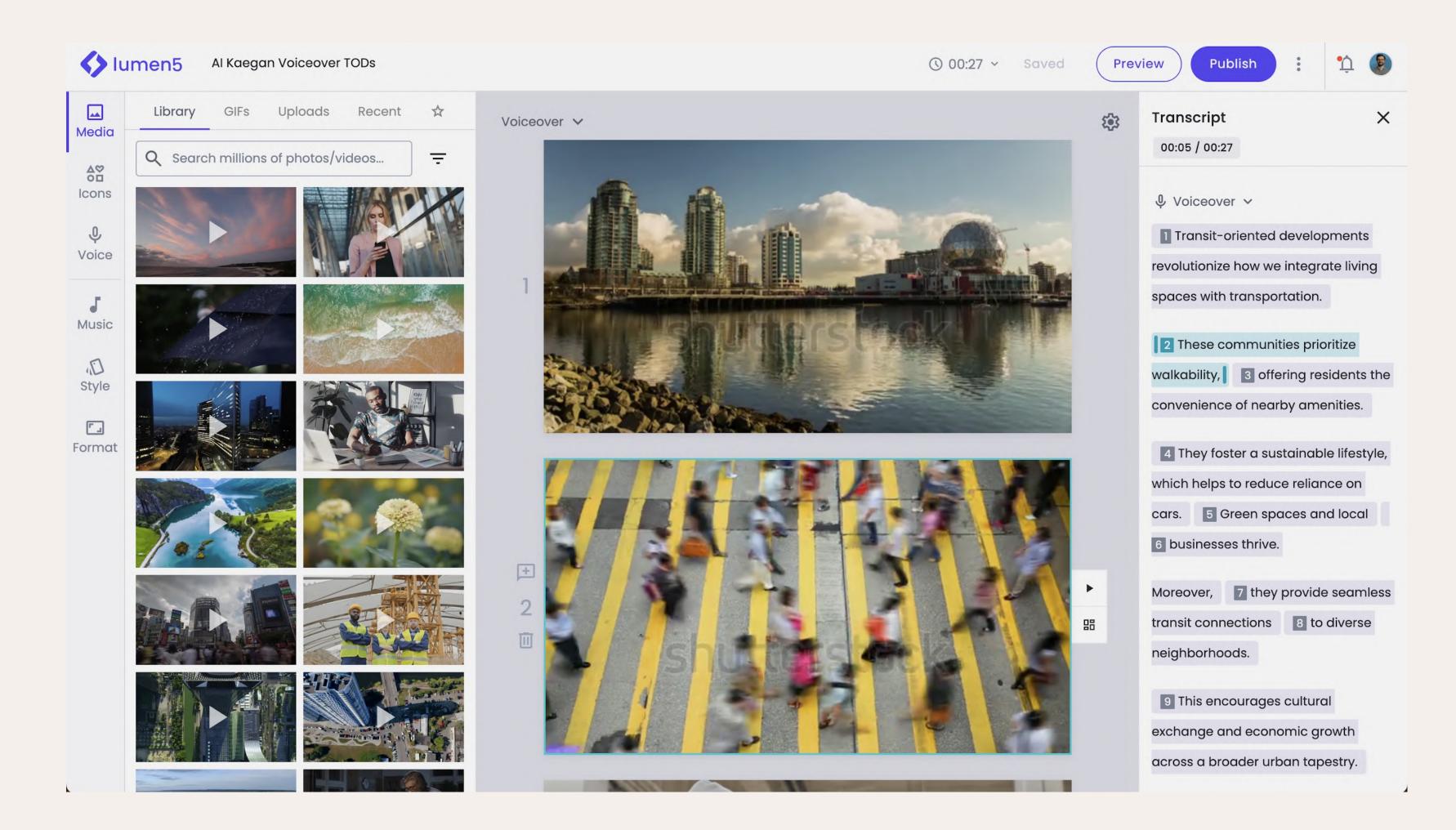
### **Your Host**



**Michael Cheng** 

Founder and CEO Lumen5





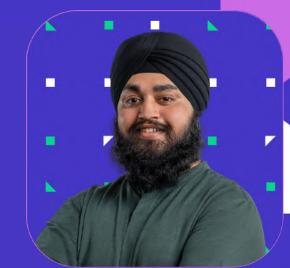
# New Ways to Make Video



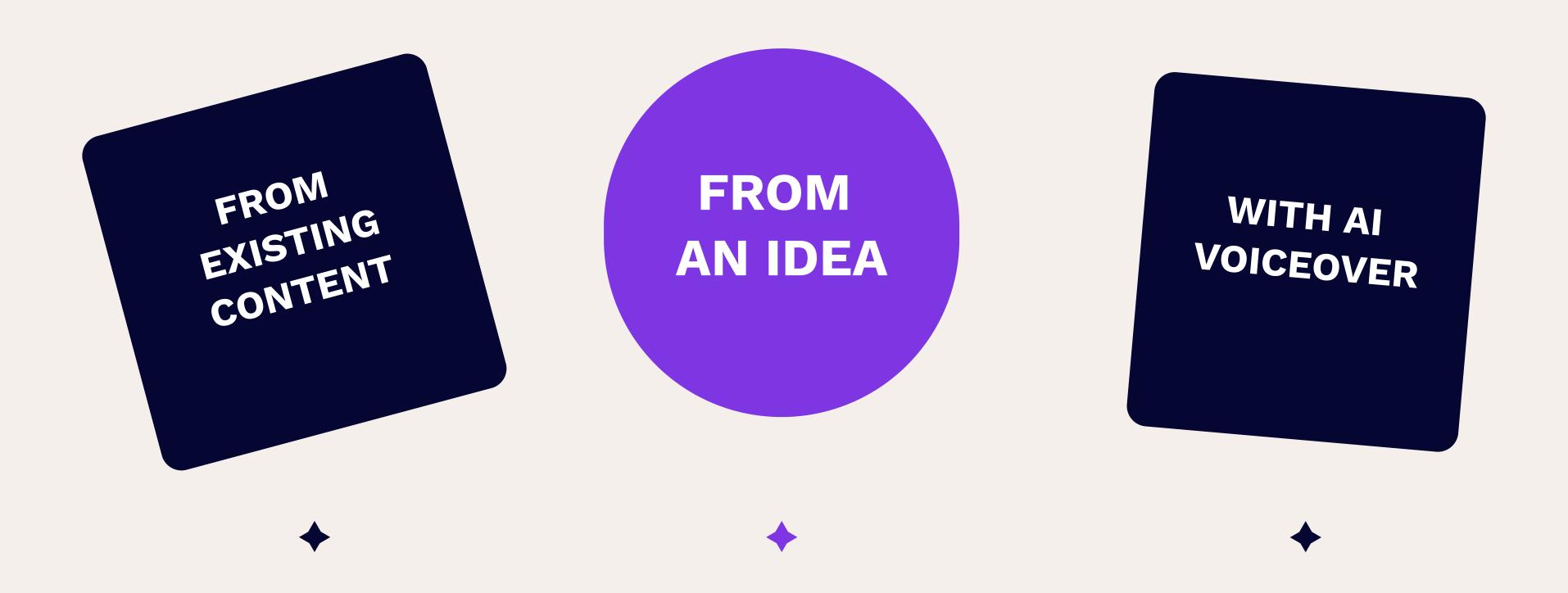








#### 3 New Ways to Make Video



#### Case Study: Emerson



Emerson (NYSE: EMR)
is a global technology and
software company
providing innovative
solutions for the world's
essential industries.



"Leading a global marketing organization, we strive to maintain our **brand equity**.

Ensuring our communications and customer-facing content is consistently on brand and on spec is critical."

Michelle Montes,
Director of Global Integrated Marketing,
Emerson

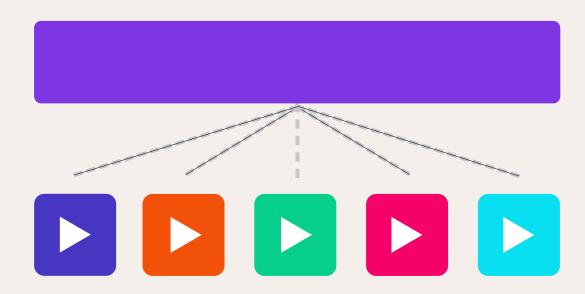
### Pain Point: Long technical content

How could Emerson convert collateral such as technical papers and long-form content into more engaging media?



"If we have gated content, sometimes we use a video to provide a quick summary of the content, allowing the user to convert to reading the longer format. Using Lumen5, we augment longer form content into more digestible topics."

Michelle Montes,
Director of Global Integrated Marketing,
Emerson





## Creating shorter video snippets from longer form content



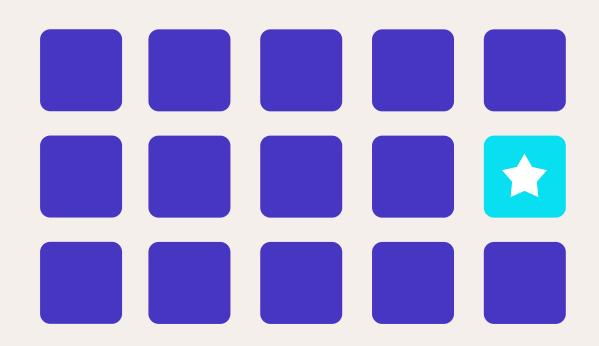




Lumen5's simple and efficient creation process expanded video use more widely than Emerson could have imagined, from digestible bite-sized content to technical videos, teaser videos for products, and repurposing old content with updated branding - just to name a few!



Needed to meet audience demands of presenting Emerson's technical content in a digestible format without compromising customer's compelling experience.





#### **Localized Content**

"The translations feature gives us the opportunity to provide more direct support without the burden of duplicating or reproducing something we've already created. We've expanded our internal collaboration in meaningful ways by providing a more curated experience, respecting language needs on a global scale."

Michelle Montes,
Director of Global Integrated Marketing,
Emerson

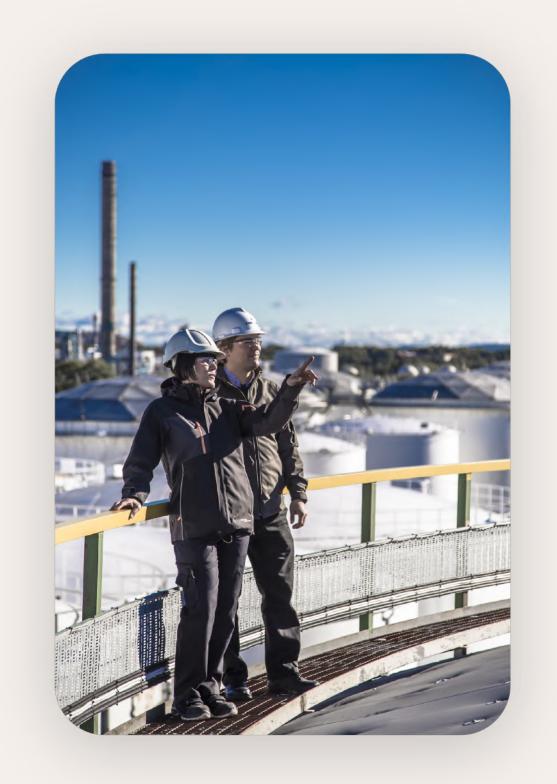


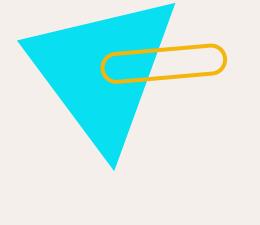




"The access to this level of expertise is invaluable and a differentiator to our offering. We've been able to expand this capability by leveraging Lumen5 to feature our subject matter experts and create a short film highlighting their experience and expertise."

Michelle Montes,
Director of Global Integrated Marketing,
Emerson



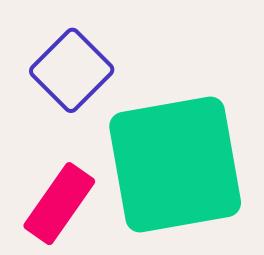




#### Results

"The entire team was able to reallocate the same budget amount to targeting or promotions, expanding their reach and improving engagement with existing and new audiences."

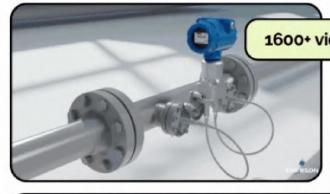
Michelle Montes, Director of Global Integrated Marketing, Emerson





#### How did Emerson transform their video content?





1600+ videos created in one year

"We convert static content like blog entries, case studies, or articles into dynamic and engaging media using Lumen5."

"Using Lumen5, we **augment longer form content into more digestible topics**. For example, we've **converted a three-minute video into five snippets,** communicating specific themes or chapters in a video series."

Production from days to minutes



3000+ media uploads

"Leading a global marketing organization, we strive to maintain our brand equity. Ensuring our communications and customer-facing content is consistently on brand and on spec is critical. Lumen5 with our branded templates gives us the means to do so."

60+ users creating videos weekly



• **Repurpose** long technical content into shorter, more digestible educational clips





- **Repurpose** long technical content into shorter, more digestible educational clips
- Meet your audience where they want to be met in content and content format





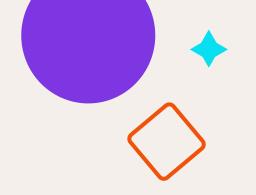
- **Repurpose** long technical content into shorter, more digestible educational clips
- Meet your audience where they want to be met in content and content format
- Localized content will reach global audiences and support internal collaboration





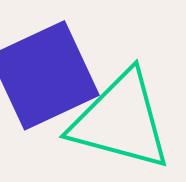
- **Repurpose** long technical content into shorter, more digestible educational clips
- **Meet your audience** where they want to be met in content and content format
- Localized content will reach global audiences and support internal collaboration
- Leverage and empower team members with streamlined processes and tools to create effectiveness across teams from marketing to PR

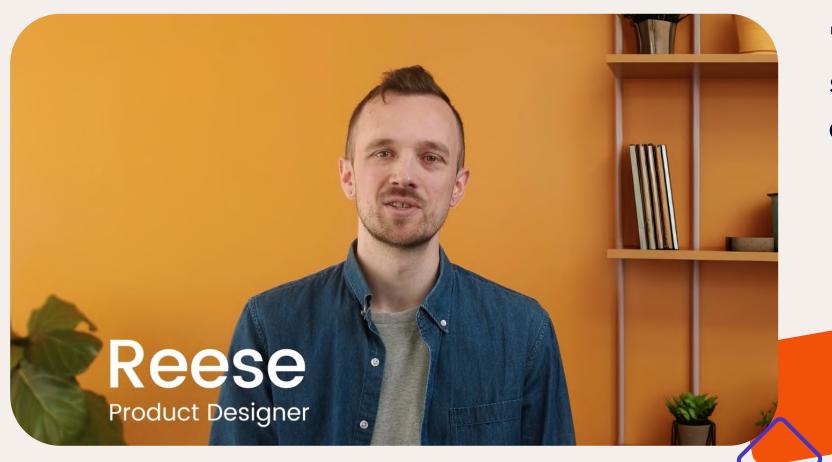






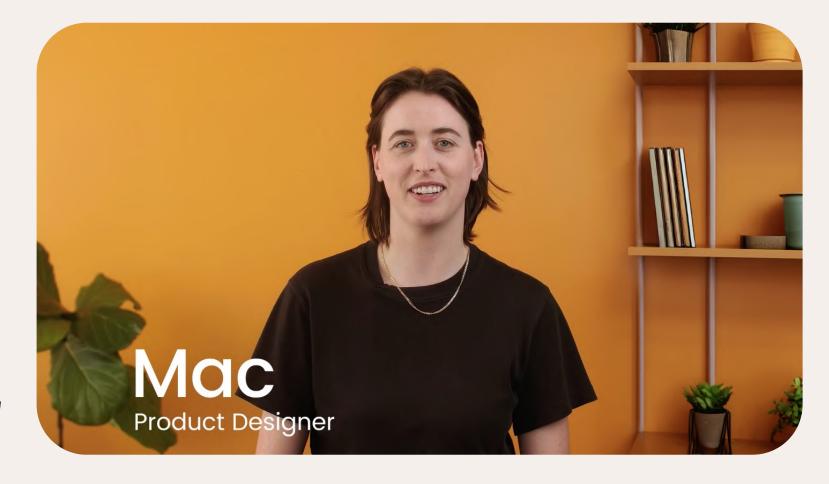
"At Lumen5 our mission is to help marketers become creators. If you know a little, Lumen5 can help you to do a lot. And if you're already a whiz at making video, our tool is designed to make you even faster and better."





"In our newest launch, we've created something to support a whole new type of video—voice driven."

"If you're familiar with ChatGPT, you might have an idea of how it works... We've expanded our support beyond text and URLs."



## Choose how to get started



#### Text on media

Convert a blog post, document, or idea to video



#### Al Voiceover

Convert a blog post, document, or idea to an Al voiceover video



#### Voiceover

Upload or record your own voiceover and convert to video



#### Talking head

Upload or record your own talking head clip

+ Or start from scratch

## Case Study: Best Western Hotels



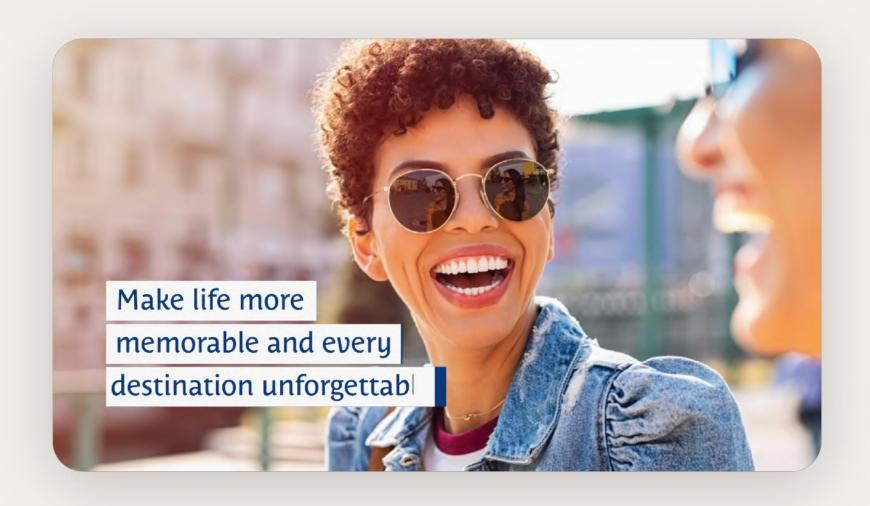
Best Western is one of the world's leading hospitality companies, with over 4700 hotels worldwide. There are more than nineteen brands operating under the BWH Hotels' umbrella, including Best Western Corn, Sure Stay, and boutique brands such as Vibe, Glow, Aiden, and Sadie.



"The issue we kept running into was one of efficiency. How do we show off the amenities and white space of each location and ensure all materials are up to date without detracting from any of our brands? Video was the answer, but that came with its own problems."

Robert Schaub,
Program Marketing Manager,
Best Western Hotels

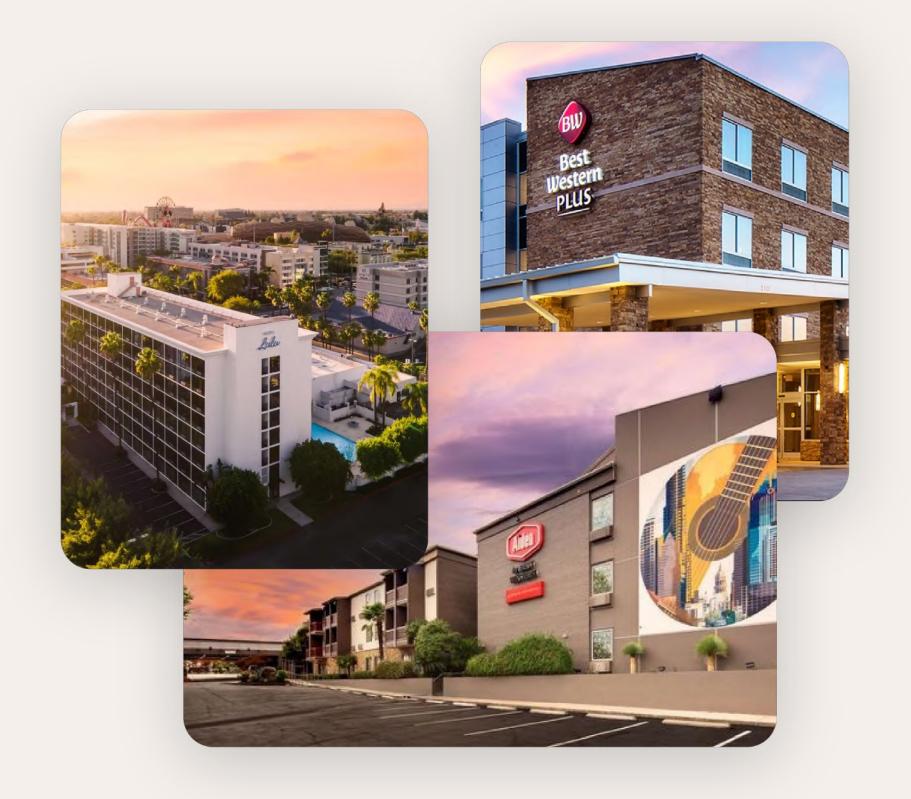
#### Problem: Video at an expensive cost



We tried working with production companies, but they wanted \$60-\$70K per brand, and every time we needed to update a video, they were going to charge us more money to do it. It simply wasn't a cost-effective solution at all.

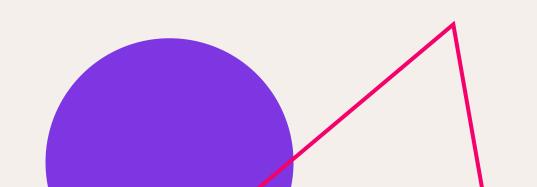
Robert Schaub,
Program Marketing Manager,
Best Western Hotels

#### **Problem: Many, many brands**



Creating branded videos in Adobe After Effects **proved**ineffective at scale, as a single video could take hours or
even days to create.

With multiple locations and unique boutique branding, it simply wasn't sustainable. The marketing team would find itself trapped in a never ending cycle of scrambling to update old content.



#### **Empowering teams to create content**

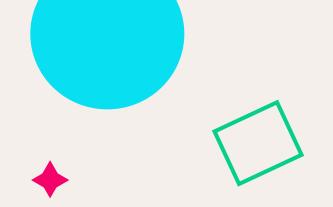


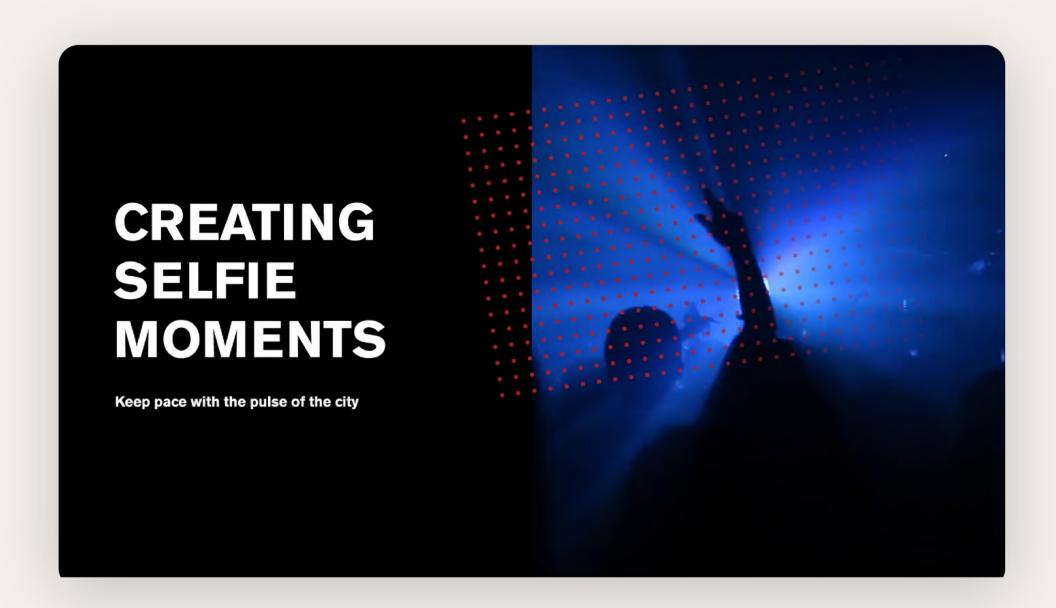
Lumen5 cuts down on countless hours of work... It doesn't feel like an addition to anyone's workload, and users are proud of what they're creating... you can just produce things faster and for a very costeffective price.

Robert Schaub,
Program Marketing Manager,
Best Western Hotels









"The AI aspect of Lumen5 was a big draw for us, allowing the platform to be truly plugand-play with images and media, especially with branded materials and templates. We were also impressed with Lumen5's extensive and intuitive customization, which was hugely important for our boutique brands, many of which are quite unique."

Robert Schaub, Program Marketing Manager, Best Western Hotels

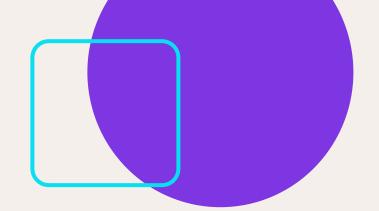


#### Problem: Deadlines quickly approaching

Best Western Hotels began onboarding and training with Lumen5 in July, with an incredibly narrow timeline to support its annual convention in October. Lumen5's onboarding specialist worked closely with Robert's team to make this happen.







## Perfect timing, perfect pairing



"Onboarding and adapting Lumen5 to our needs was totally painless. There **wasn't much of a learning curve**, and they're very supportive of their product and our needs."

Robert Schaub, Program Marketing Manager, Best Western Hotels

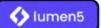
#### **Results**



"The best way to describe my experience with Lumen5 is that it's incredibly intuitive to pick up — even people without training can use it. We're really happy with what we can produce, and we're making content that's super professional."

Robert Schaub Program Marketing Manager, Best Western Hotels





How did Best Western Hotels create videos efficiently? "The Al aspect of Lumen5 was a big draw for us, allowing the platform to be truly plug-and-play with images and media, especially with branded materials and templates. We were also impressed with Lumen5's extensive and intuitive customization, which was hugely important for our boutique brands, many of which are quite unique."



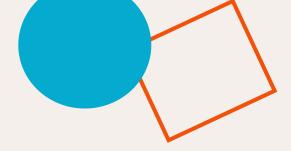


#### Scaling & Maximizing Video with Templates

Lumen5's Creative Services team built 4 branded templates covering 11 brands — something that is impossible with the agency model. This **special upgrade** enabled Best Western Hotels to fully launch their video marketing at scale across their team.

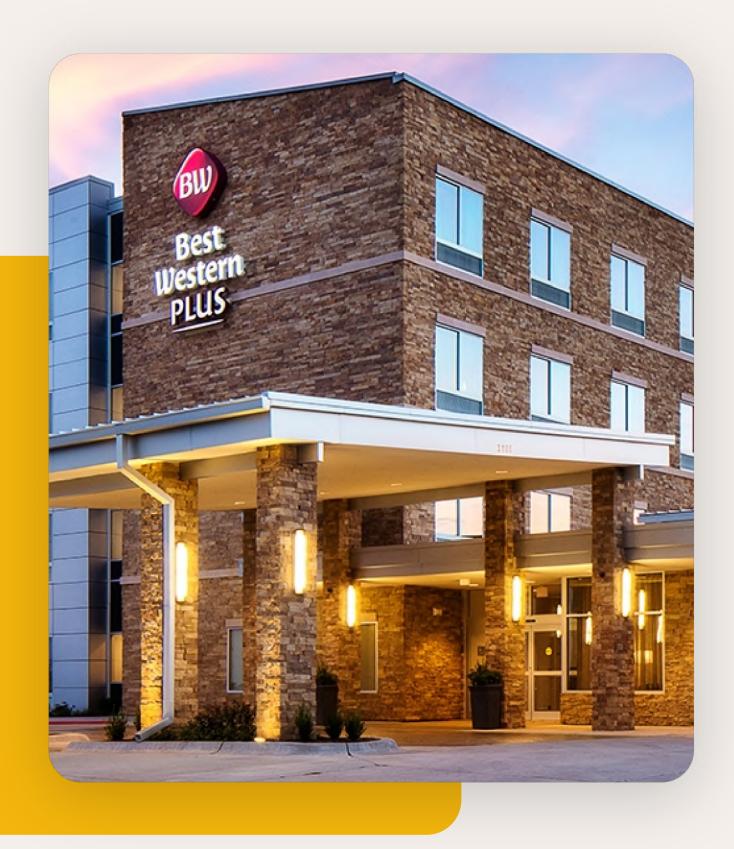
#### 50+ videos a week

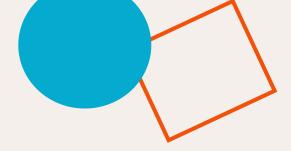






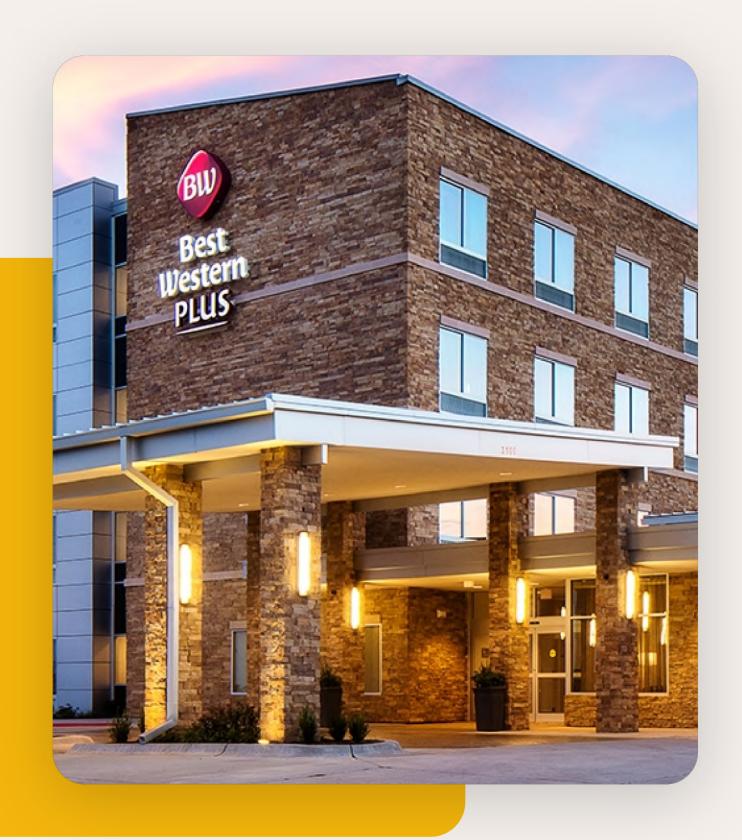
• The standard agency model of video creation can create **bottlenecks** in resources and timing

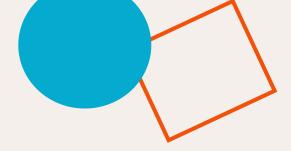






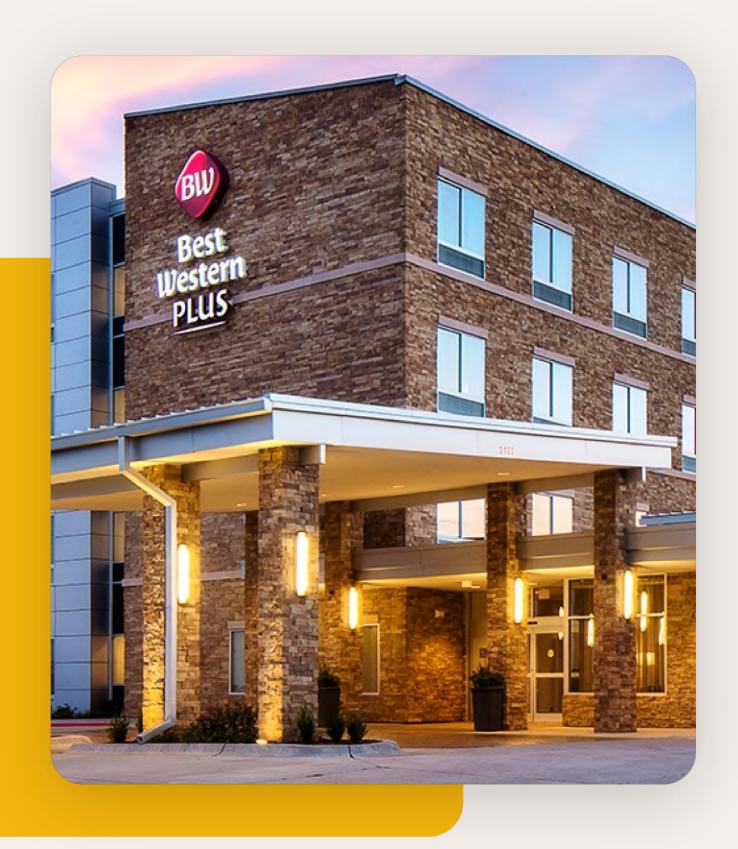
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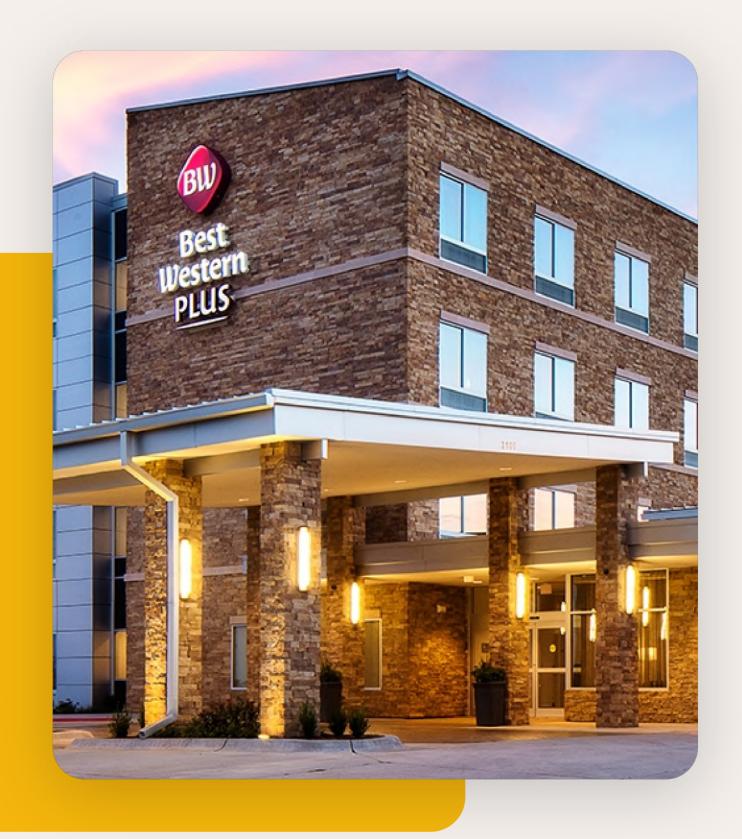


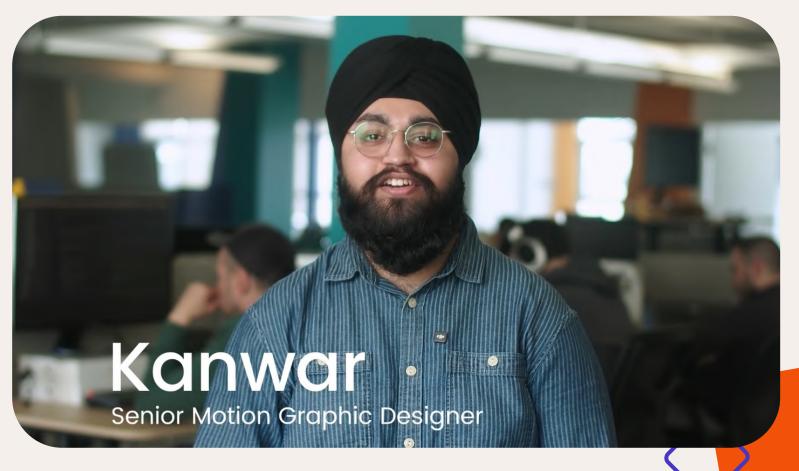




#### The standard agency model of video creation can create bottlenecks in resources and timing

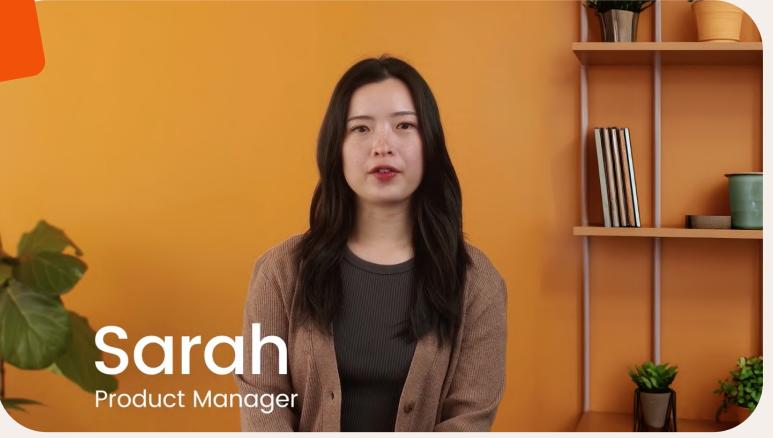
- Empowering teams and brands with their unique resources can open up **more efficient content processes**
- Onboarding and adoption support can make an enormous different in change management for teams
- Tools that **support your strategy can expand** well beyond its initially scoped use, leading to even more ROI



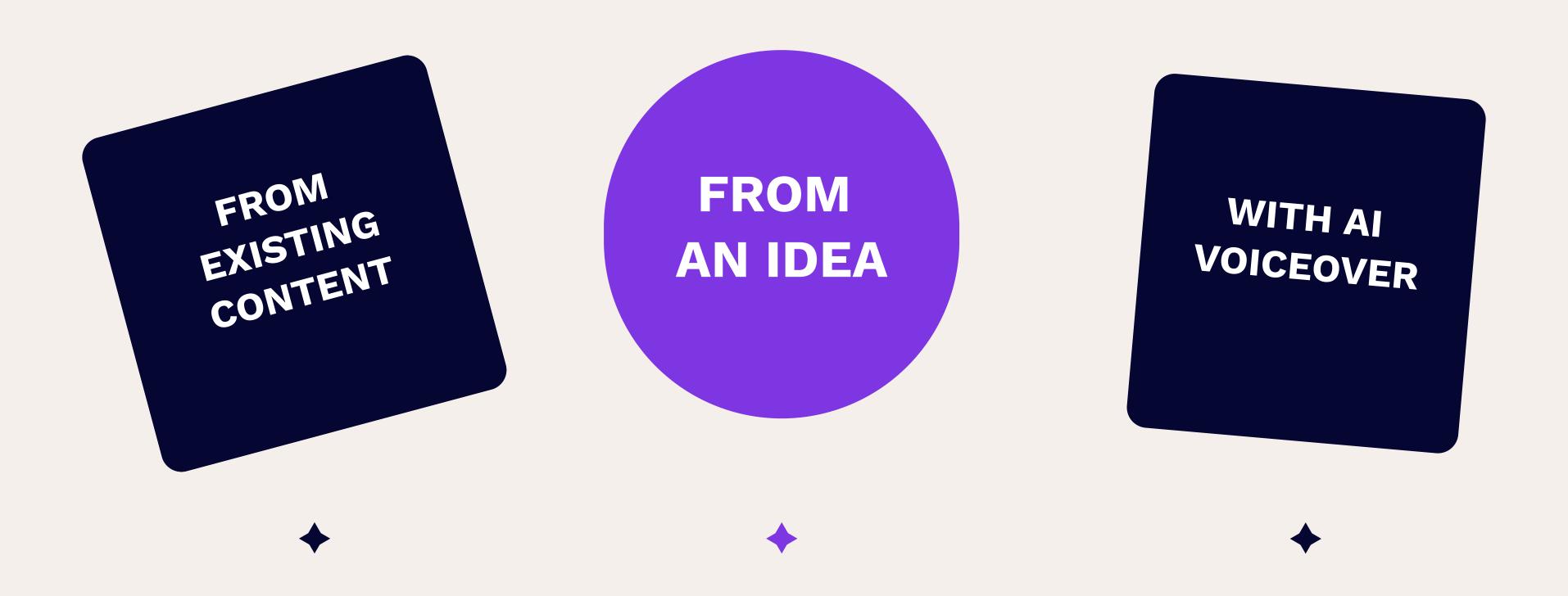


"The Creative Service Team is here to empower you to tell your brand story effectively through video. We **transform** your brand guidelines into customized branded templates for making videos on Lumen5."

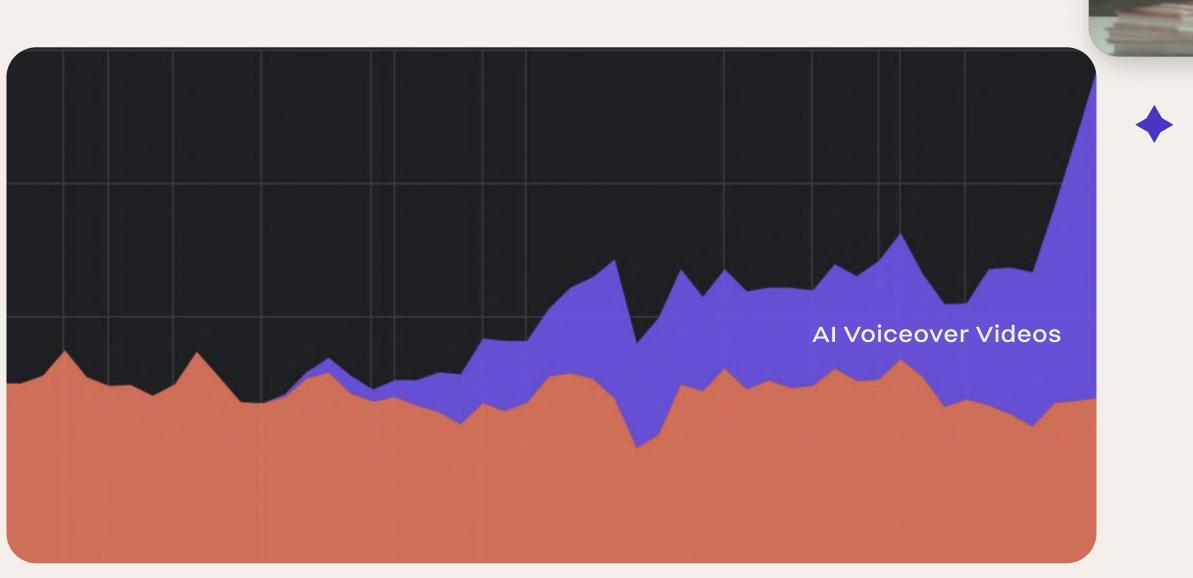
"It's easy to incorporate Animated Captions. You can create your script using any of our new ways to make video, or upload your own clips. The best part is our AI is able to create perfectly timed captions on its own."

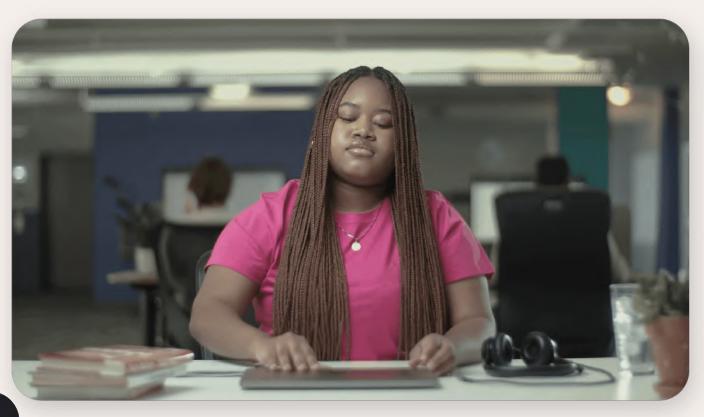


#### 3 New Ways to Make Video



## Today, AI Voiceover narrates over half of the videos made in Lumen5







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Text on media

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Al Voiceover Beta

Convert a blog post, document, or idea to an Al voiceover video



Voiceover

Upload or record your own voiceover and convert to video



Talking head

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## Try it out

